GOVERNING BOARD MEETING Minutes

June 18, 2012 – 5:00 to 6:30 PM

VISION GOALS FOR 2012:

- Build leadership development into all we do, particularly with young adults.
- Communicate to the world with passion and clarity who we are -- and that "we want to know you!"
- Give priority to churches that demonstrate signs of health and growth.

OPEN QUESTIONS FOR 2012:

- What is our vision for funding ministry?
- ❖ How can our young adults help us to imagine and articulate a future for MCC? (Joel 2: 28 "And that's just the beginning: After that—"I will pour out my Spirit on every kind of people: Your sons will prophesy, also your daughters. Your old men will dream, your young men will see visions. I'll even pour out my Spirit on the servants, men and women both...)
- ❖ What is needed to enhance our global ministry and structure?

ATTENDEES:

Rev. Elder Nancy Wilson, Moderator, Rev. Robert Griffin, Vice-Chair; Bryan Parker, Secretary; Liz Bisordi, Treasurer; Raquel Benitez, Rev. Onetta Brooks, Rev. Tony Freeman, Kareem Murphy, Rev. Candace Shultis, Barbara Crabtree, Director of Operations, Linda Beckstead (Staff support) Bryan joined late due to Dr. appointment.

MINUTES

Welcome and Opening Prayer

Begin at 5:12 due to technical difficulties.

Check in: Bryan arrived 5:22.

Consent Agenda

- Minutes of May 15, 2012 Meeting
- Moderator's Report (Nancy)
- Director of Operations financial reports
 - April P & L
 - April 30 Balance Sheet
 - Budget Summary at April 30
- o ITF May Report

Motion 06.18.2012.01: Onetta moves to accept the consent agenda with removal of ITF Report Liz Seconded. Motion Approved.

Review of Turnaround Plan

Finance Team

- Conversations with churches, goals, plans
- Monthly donor campaign numbers update
- Moderator's Circle Campaign mailing, web strategy

Barb: The chart, you're familiar with the layout, the actual dollars to date after the restructuring agreements, with current and consistent churches, shy of \$28,000.

45% toward \$200,000 goal.

We have plan in place and need to closely monitor. Those reductions will kick in second half of year. That's when the staff salary from eliminating a couple of positions, and trimmed a couple of events.

Barb: Project 2013 income: we've broken Moderator's Circle barrier for next year.

Liz: We've got the \$100,000 broken?

Barb: Yes, we have their credit cards, recurring billing. The only way this would change if someone called to change their pledge.

Nancy: This campaign will continue through GC. My ultimate goal is to have 500 participants. We are just beginning to see the results of the mailer.

Kareem: Does this remove us from the triage stage?

Barb: Yes, it's made a huge difference. The Turnaround Plan, especially the consistent part of it. If we can sustain it, we'll be flat (not falling) in foreseeable future.

Next question is what is trigger to know if we need to take more action: Chart: Turnaround Plan and Projection based on actual plan to date. My analysis we sitting at a good state at meeting the revenue goal with some upside as a result of the Turnaround Plan. As we increase the Moderator's Circle and get some gifts in.

Liz: From cash flow perspective, I should look at dotted line, and we have a positive cash flow perspective. We shouldn't have to borrow from ourselves.

Next steps: we still have a number of church visits. We'll see the ones we have yet to schedule that are pending. There's still work to do there. Need to develop and launch GIF campaign. And closely monitor the expense budget.

Barb: To wrap up this portion, recommended action, lets keep laser focus on the sustainability part of plan. Focus on increased percentage recruitment. Moderator's Circle. If our projections hold, if we see upside, recommendation is to apply that to continued repayment, could bring us over the \$50,000. I think that's it.

Motion 06.18.2012.02: Moved by Liz, seconded by Robert that the Governing Board receive this report and thank staff for getting this information. Raquel Abstained, Motion Approved.

Sacramento Money

Liz: We've received funds from several churches for closures for a total of \$82,000.

Motion 06.18.2012.03: Liz moves to the use funds in two ways: 1) pay down accounts payable. Given range of amounts to keep flexibility. Pay down payables. Pay down \$40,000-\$45,000. Allows us to pay what we owe to Blur. And what we owe to staff that they've paid out already that we need to pay back. Second by Robert. Motion Approved.

Governance

Onetta: Share accomplishments: By May 17, went through all the bylaws. May see recommendations at the fall meeting.

The GB Nominating Committee has been formed and first meeting will be June 25.

The handbook that was approved has been updated and posted.

The ITF is meeting this week.

Upcoming: Moderator's Nominating Committee: Instead of bringing a slate of three to be approved. At the August meeting, bring selection criteria. Criteria starts with bylaws. We've had privilege to work in that capacity. There will be conversations around should we consider a consultant. That team should be present at the 2013 Conference as a listening post.

Strategic Planning Sub-committee

Kareem: Had offline conversation with Tony, need direction from Tony. Recapped from March face-to-face. He didn't feel there was adequate direction about moving forward.

Nancy: I thought the three of you were going to work together to review the plan he and Lillie moved forward. I think this is an area were we're stuck. It might be good, at the August meeting, to look at this different. Maybe Candace and Kareem, we could have this meeting.

August Face-to-Face Meeting

Kareem: Linda has been great in following up specifics. Nancy you will take up lead to coordinate agenda.

Thank you to KOP for hosting us.

Motion 06.18.2012.04: Onetta moves to grant Tony Freeman three month LOA until Sept. 18, Liz seconded. Motion Approved.

Review Action Items/Meeting Evaluation
Did detailed review of Turnaround plan. It's making a difference.

We approved the use of the Sacramento and other monies coming in.

We approved Tony's LOA.

Closing Prayer by Kareem